## **Enrollment Update**

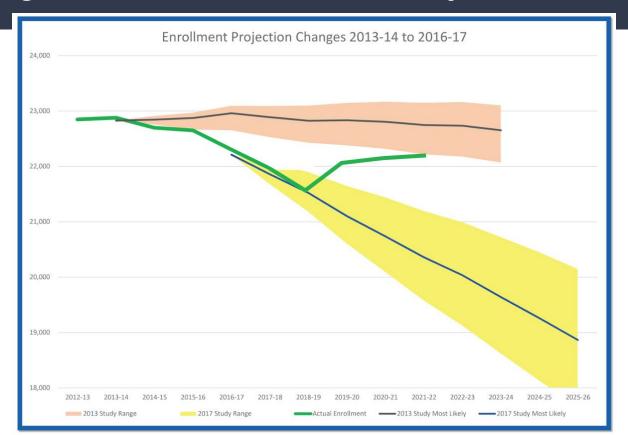
November 2, 2021

Ashley Greaney, Public Information Officer





## Revisiting Previous Enrollment Projections



## In the News, September & October alone...

## Los Angeles Times



CALIFORNIA



L.A. Unified enrollment drops by more than 27,000 students, steepest decline in years



SUBSCRIBERS ARE READING

COMPANY TOWN

Search warrant reveals grim details of 'Rust' shooting and Halyna Hutchins' final minutes •

MOVIES

In the 'Rust' set shooting death, a sharpened focus on the assistant director

COMPANY TOW

'Rust' crew describes on-set gun safety issues and misfires days before fatal shooting

MOVIES

3

## In the News, September & October alone...



## Projected K-12 drops in enrollment pose immediate upheaval and decade-long challenge

State forecasts 11.4% fewer students by 2031; LA and Bay Area to be hit hardest







## In the News, September & October alone...



## California districts anticipate major hits to their 2022-23 budgets as enrollments drop

West Contra Costa Unified could see as much as a \$30 million cut to its budget next year unless there is a change in the state's school funding formula



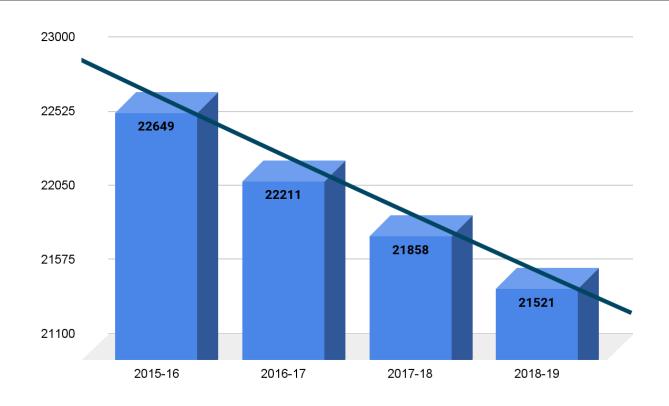
D espite this year's return to in-person learning, districts throughout the state are seeing major declines in both enrollment and average daily attendance and fear the reductions could result in significant funding cuts next school year.







#### **Enrollment from 2015 - 2018**



## Creation of Enrollment Growth Committee 2018 - 19

## Opportunities for Growth Determined by Committee:

- Before/After School Care
- Dual Language Immersion
- Facilities Improvements
- Marketing/Advertising

## Before & After School Programs



Visit: dfeo.org

#### **ACCESS Before & After School Programs**

Programas Antes y Después de Clases

#### Fixed

AFTER SCHOOL

#### INCLUDES I INCLUYE

- · Snack | Alimento Ligero
- · Fitness | Educación Física
- · Social Emotional Learning
- Aprendizaie Socioemocional · Academic Support
- Apoyo Académico
- · Enrichment Activities
- Actividades de Enriquecimiento

#### **LOCATIONS I UBICACIONES**

Alameda, Carpenter, Gauldin, Griffiths, Lewis, Old River, Price, Stauffer, Sussman, Unsworth, Ward, & Williams.

#### SCHEDULE I HORARIO

- · Monday Friday | Lunes Viernes
- · Dismissal 6 PM | Salida 6 PM
- · Must Attend Everyday Until 6 PM Debe Asistir Diario Hasta las 6 PM

#### COST | COSTO

- · \$50 Registration | Registro
- · \$50 Per Month | Por Mes

#### Flex

AFTER SCHOOL

#### INCLUDES I INCLUYE

- · Snack | Alimento Ligero
- · Fitness | Educación Física
- · Social Emotional Learning
- Aprendizaie Socioemocional
- · Academic Support Apoyo Académico
- · Enrichment Activities
- Actividades de Enriquecimiento

#### **LOCATIONS I UBICACIONES** All DUSD Elementary & Middle

Schools | Escuelas Primarias e Intermedia del DUSD

- SCHEDULE I HORARIO · Monday - Friday | Lunes - Viernes · Dismissal - 6 PM | Salida - 6 PM · Pick Up Student Anytime

#### **Morning**

#### INCLUDES I INCLUYE

- · Social Emotional Learning
- · Breakfast | Desayuno Aprendizaie Socioemocional
  - · Academic Support Apoyo Académico

  - Actividades de Enriquecimiento

#### All DUSD Elementary & Middle

Schools | Escuelas Primarias e Intermedia del DUSD

#### SCHEDULE I HORARIO

- · Monday Friday | Lunes Viernes
- · One Hour Before Breakfast
- Una Hora Antes del Desayuno

· \$50 Registration | Registro

· \$50 Per Month | Por Mes

· Drop Off Student Anytime Deie Estudiante a Oualauier Hora

#### COST I COSTO

· \$50 Registration | Registro

Recoja Estudiante a Qualquier

·\$300 Per Month | Por Mes

#### · Early Music · Enrichment Activities · Guitar

- Ukulele
- · Soccer

Acting

· Dance

· Basketball

- Violin
- · Visual Arts
- · And More! | Y Mas!

#### **LOCATIONS | UBICACIONES**

Custom

**AFTER SCHOOL** 

**ENRICHMENT CLASSES** CLASES DE ENRIQUECIMIENTO

**DUSD Elementary & Middle Schools** Escuelas Primarias e Intermedia del

#### SCHEDULE | HORARIO

Once a Week for 1 Hour | Ung Vez g la Semana Durante 1 Hora

#### COST I COSTO

\$35 - \$60 Per Month | Por Mes

CONTACT | CONTACTO

562.419.2244 · info@dfeo.org

Register at DFEO.org Registrese en DFEO.ORG Financial Aid Available

Ayuda Financiera Disponible

## Dual Language Immersion Program

Global Language Academies of Downey

## 2022-23 Application Window Open November Expands TK-3rd Grade





here to watch it on YouTube now.

# Public Relations, Marketing & Advertising Efforts





## Community Engagement



Circulation

Print: 23,000 weekly

Online: 60,000 monthly



## Magazine Advertising



## KIDSGUIDE

- Advertising both print and digital since 2019
- Provides editorial content and directory information for several thousand services for children, families and communities
- Free bi-annual magazine serving families in the southern Los Angeles and western Orange County areas
- Print circulation of 160,000 per year
- eBlast: 8,300+ subscribers
- eNewsletter: 7,000 subscribers



## Mall Advertising







Highly visited by both the Downey community and outside community members, with an average of 858,333 shoppers each month



#### Social Media Presence



## 7.2K FOLLOWERS



f 5.8k likes



1.4K FOLLOWERS



2.5K SUBSCRIBERS



#### Social Media Presence



#### Downey Unified School District

Published by Ashley Greaney ② · October 7 at 3:38 PM · ❸

Our Elementary Innovation Labs are BACK and ready for student exploration! Whether its coding, robotics, problem solving, team building, movie and soundtrack making or 3-D printing – our students are building the foundational skills necessary for success in STEAM fields.

Innovation Labs are available to our TK-5th grade students as part of our district vision to provide a 21st Century education, ensuring our students are college and career ready, globally competitive and citizens of strong character.

#WeAreDowneyUnified #ourkidsdeservethebest





#### Performance



3,386 People reached 372

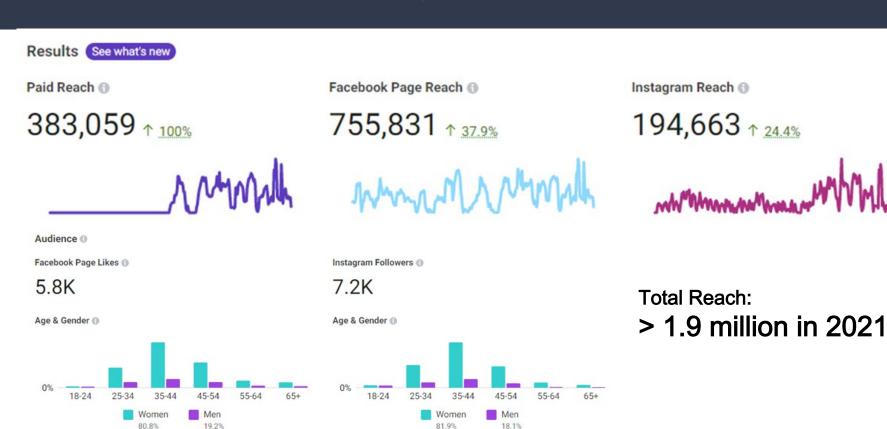
Engagements

Boosted on October 7 at 5:06 PM

Completed

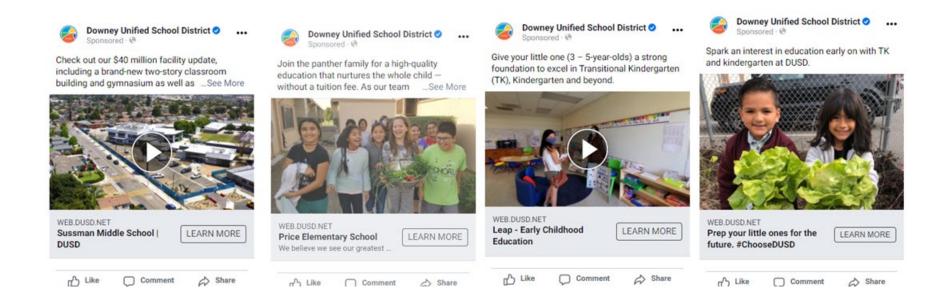


## Social Media Advertising





## Social Media Advertising





## Digital Advertising Analytics





62% of DUSD website visits are on mobile devices

Demographics	
Language	
Country	
City	
System	
Browser	
Operating System	
Service Provider	
Mobile	
Operating System	<b>+</b>

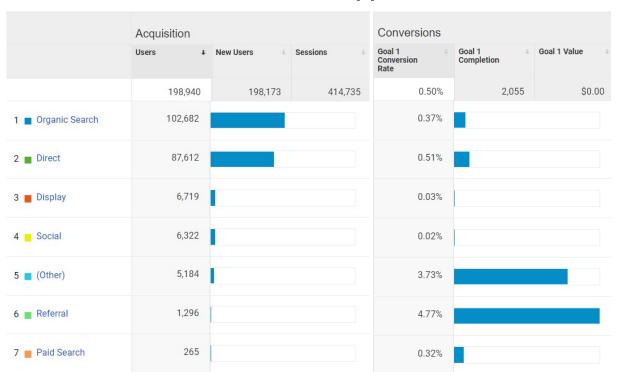
Operating System	Users % Users	
1. iOS	100,108	80.57%
2. Android	23,945 19.:	27%
3. Windows	181   0.15%	
4. Tizen	9   0.01%	
5. BlackBerry	3   0.00%	
6. Nokia	2   0.00%	
7. (not set)	1   0.00%	
		view full report

19



## Digital Advertising Analytics

#### GOOGLE ANALYTICS GOALApplication Submission





## **Advertising Analytics**

#### GOOGLE ANALYTICS GOALApplication Submission

Organic (Google/Bing/Yahoo )



800+ Submissions

**Digital Advertising** 



350+ Submissions

→ Progr

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Cont



- Appealing
- Easy
- Mobile Friendly
- Responsive



#### Why are families like yours choosing Downey Unified?

We believe that all students must have access to a positive and challenging learning environment. The right environment is vital to guiding and inspiring students to realize their individual potentials. Downey Unified School District does just that with a positive school culture, safe and clean campuses and a knowledgeable and caring staff. Regularly raising our standards and improving all aspects of our programs, we always strive to offer our students the best...because they deserve the best!

Downey Unified School District is now accepting applications for children who live **outside** the Downey Unified boundaries. We welcome motivated students interested in sharing our vision.



Are you a Downey resident? Click below to enroll

ENROLL TODAY

#### A well-rounded student experience











#### Welcome to Downey Unified

# Customer Facing Experience

- Appealing
- Easy
- Mobile Friendly
- Responsive

#### **Apply Now**

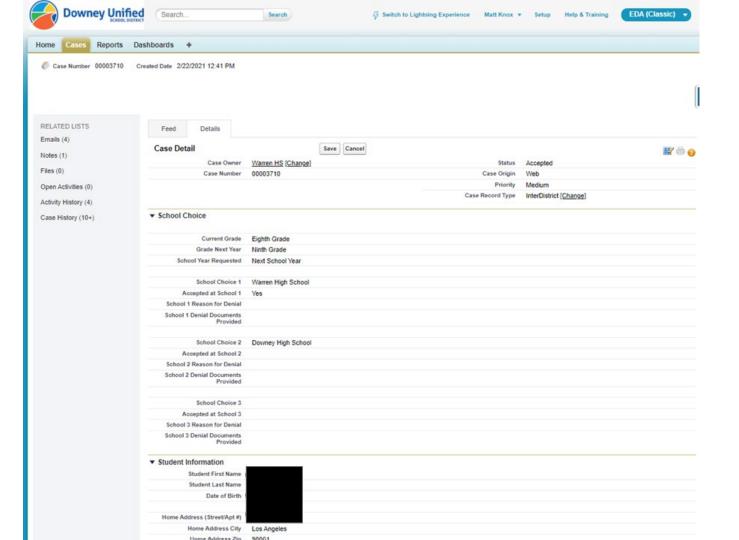
Please fill out the form below to apply for Downey Unified School District.

This application is for families living <u>outside of the school district only</u>. This is the wrong application for families residing within Downey Unified boundaries.

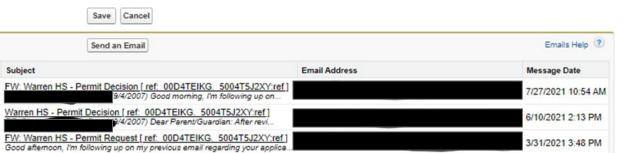
Haga clic aquí si necesita esta forma traducida al Español.

Student's First Name:
Student's Last Name:
Student's Date of Birth (format mm/dd/yyyy): mm/dd/yyyy
Home Address (Street/Apt #):
Home Address City:
Home Address Zip:
Telephone (format no spaces, dashes, or parenthesis 1234567890):
Has your student been previously enrolled in DUSD:None ▼
If 'yes', what was their previous Downey school?:None
What was the date of withdrawal? (format mm/dd/yyyy): mm/dd/yyyy
Reason for Withdrawal:
Student ID:
What is your student's current grade?:None
What is the student's grade next year?:None   ✓
Which is your first school of choice?;None   ✓
Second school of choice?:None
Third school of choice?:None











3/17/2021 10:02 AM

Notes		New Note			
Action	Title	Last Modified	Created By	Text Preview	
Edit   Del	Parent Communication Log	3/17/2021 10:02 AM	Nieves Garibay	3/17/21 - App acknowledgement/Doc requirement email sent	

Warren HS - Permit Request [ ref: 00D4TEIKG. 5004T5J2XY:ref ]

Dear Parent/Guardian: We have received your request for an Inter District ...

**Emails** 

Action

Reply | To All | Del Sent

Reply | To All | Del Sent

Reply | To All | Del Replied

Reply | To All | Del Fonvarded

Subject

Status

Upload Files Files No records to display

**Open Activities** New Task New Event Open Activities Help ? No records to display

Activity F	fistory Log a Call Mail Merge Send an Email View A	III				Activity History Help
Action	Subject	Name	Task	Due Date	Assigned To	Last Modified Date/Time
Edit   Del	Email: FW: Warren HS - Permit Decision [ ref: 00D4TEIKG. 5004T5J2XY:ref ]		1	7/27/2021	Nieves Garibay	7/27/2021 10:54 AM
Edit   Del	Email: Warren HS - Permit Decision [ ref: 00D4TEIKG. 5004T5J2XY:ref ]		1	6/10/2021	Nieves Garibay	6/10/2021 2:13 PM
Edit   Del	Email: FW: Warren HS - Permit Request [ ref: 00D4TEIKG. 5004T5J2XY:ref ]		1	3/31/2021	Nieves Garibay	3/31/2021 3:48 PM
Edit   Del	Email: Warren HS - Permit Request [ ref: 00D4TEIKG: 5004T5J2XY:ref ]		1	3/17/2021	Nieves Garibay	3/17/2021 10:02 AM





	112039		100 1000 1000					
Action Case Number +	Status		Home Address City	District of Residence	Current Grade	Grade Next Year	GPA From Last Rep	Behavior on Last R
Edit   Del   @ 00003710	Accepted	ř.	Los Angeles	Los Angeles Unified	Eighth Grade	Ninth Grade	4.00 - 3.51	Outstanding
Edit   Del   @ 00003721	Accepted	1	Paramount	Paramount Unified	Tenth Grade	Eleventh Grade	A-	Satisfactory
Edit   Del   69 00003817	Accepted	1	BELL GARDENS	Montebello Unified	Eighth Grade	Ninth Grade	Unknown	Satisfactory
Edit   Del   😝 00003900	Accepted	1	Los Angeles	Compton Unified	Tenth Grade	Eleventh Grade	4.00 or higher	Outstanding
Edit   Del   6 00004109	In Review	1	Bell	Los Angeles Unified	Tenth Grade	Eleventh Grade	B+	Satisfactory
Edit   Del   @ 00004165	Accepted	4	Bell Gardens	Montebello Unified	Eighth Grade	Ninth Grade	A-	Satisfactory
Edit   Del   @ 00004190	Accepted		Paramount	Paramount Unified	Eighth Grade	Ninth Grade	В	Satisfactory
Edit   Del   (1) 00004240	Accepted	•	Bell Gardens	Montebello Unified	Eighth Grade	Ninth Grade	2.99 - 2.51	Satisfactory
Edit   Del   1 00004282	Initial Contact Made	1	Los Angeles	Los Angeles Unified	Eleventh Grade	Twelfth Grade	Unknown	Satisfactory
Edit   Del   60 00004285	Accepted	1	Paramount	Paramount Unified	Ninth Grade	Tenth Grade	4.00 or higher	Outstanding
Edit   Del   1 00004292	Accepted		Lynwood	Lynwood Unified	Eighth Grade	Ninth Grade	A	Satisfactory
Edit   Del   🜐 00004385	Accepted	Ï	Norwalk	Norwalk-La Mirada	Ninth Grade	Tenth Grade	Unknown	Outstanding
Edit   Del   @ 00004468	Accepted	1	Compton	Compton Unified	Eighth Grade	Ninth Grade	3.50 - 3.00	Satisfactory
Edit   Del   @ 00004617	Initial Contact Made	1	Los Angeles	Los Angeles Unified	Tenth Grade	Eleventh Grade	B+	Satisfactory
Edit   Del   @ 00004619	Initial Contact Made	A CONTRACTOR OF THE CONTRACTOR	Paramount	Paramount Unified	Eighth Grade	Ninth Grade	A	Outstanding
Edit   Del   @ 00004655	Provisional Enrollm		Paramount	Paramount Unified	Twelfth Grade	Not Applicable	С	Satisfactory
Edit   Del   @ 00004740	Accepted	1	Norwalk CA	Whittier Union HS	Ninth Grade	Tenth Grade	В	Outstanding
Edit   Del   (1) 00004819	Accepted	¥	Paramount	Paramount Unified	Tenth Grade	Eleventh Grade	3.50 - 3.00	Outstanding
Edit   Del   69 00004861	Initial Contact Made	T. Control of the Con	south gate	Los Angeles Unified	Eleventh Grade	Twelfth Grade	С	Satisfactory
Edit   Del   @ 00004862	Accepted	4	PARAMOUNT	Paramount Unified	Eighth Grade	Ninth Grade	4.00 - 3.51	Outstanding
Edit   Del   @ 00004870	Initial Contact Made	1	Commerce	Montebello Unified	Eighth Grade	Ninth Grade	2.99 - 2.51	Satisfactory
Edit   Del   @ 00004888	Initial Contact Made	1	Paramount	Paramount Unified	Ninth Grade	Tenth Grade	Unknown	Satisfactory 26
Edit   Del   @ 00004917	Initial Contact Made		Compton	Los Angeles Unified	Tenth Grade	Eleventh Grade	В-	Satisfactory

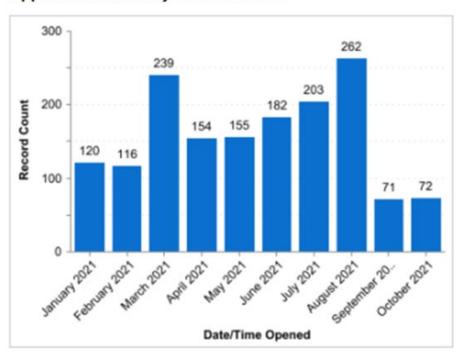
## Monitoring Performance



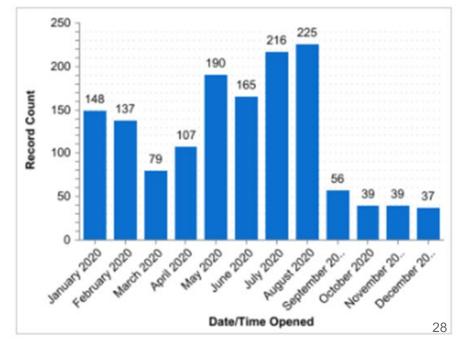


#### **Monitoring Performance**

#### Applications Monthly - Current Year



#### Applications - Previous Calendar Year

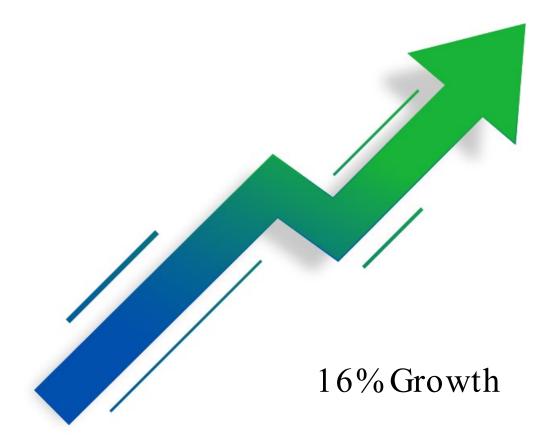


# Permit Application Received

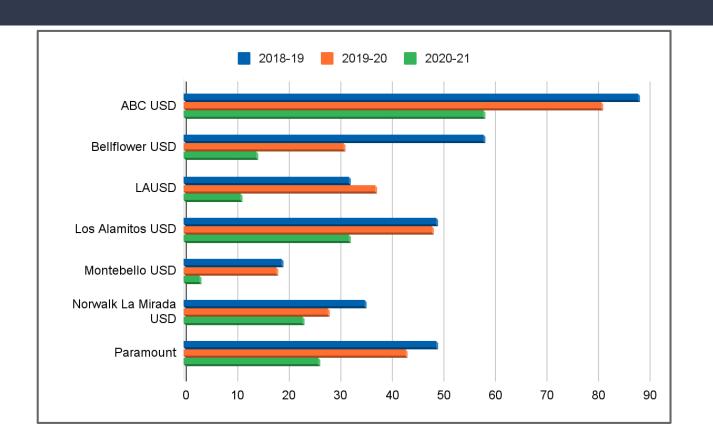
(as of 10/24/21)

2020/21: 1,356

2021/22: 1,574



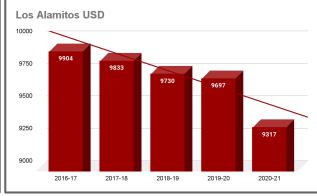
#### InterDistrict Permit Releases

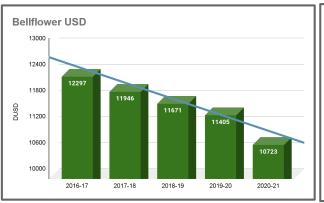


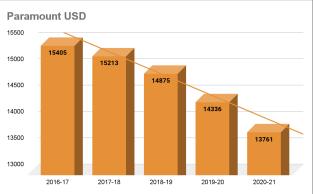


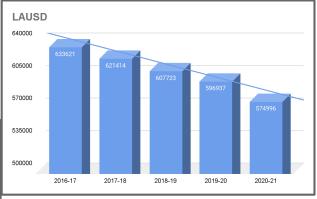
## Neighboring District Enrollment 2016 - 2021





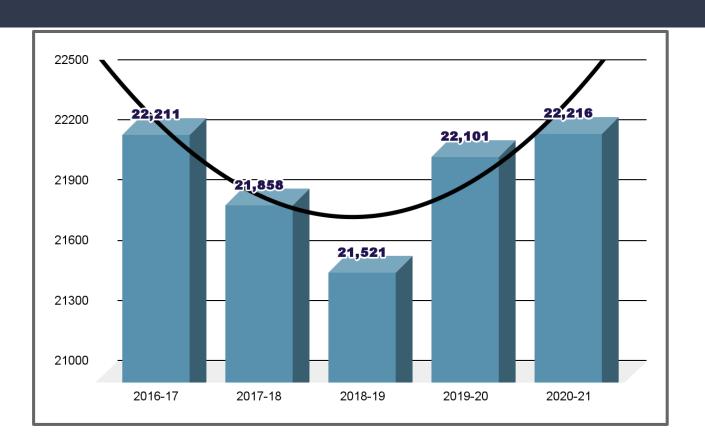






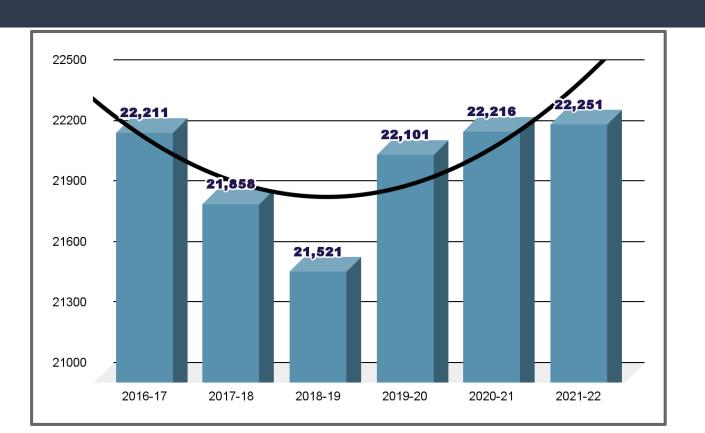


## Downey Unified Enrollment 2016 to 2021





## Downey Unified Enrollment 2016 to Present



## Enrollment Compared to Other Districts

## Student Growth or Decline 2018-19 to 2020-21

	DUSD	ABC USD	Bellflower USD	Los Alamitos USD	LAUSD	Param ount USD
2018-19	21,521	20,465	11,671	9,730	607,723	14,875
2020-21	22,216	19,540	10,723	9,317	574,996	13,761
Total Change	+695	- 925	- 948	- 413	- 32,727	- 1,114

## Questions?



#ourkidsdeservethebest









